

January 11, 2017

To Whom It May Concern:

I must admit that when I first heard my company was being partnered with OpDecision I was a bit hesitant. We already have TEM services in place and I did not see how OpDecision could help us. After our very first meeting with them I immediately saw the benefits that would come. The OpDecision team laid out a cost savings plan that would have zero noticeable impact to my mobile users, but deliver huge savings. They simply have access to more discounts and plans than our TEM could provide. Once implemented the savings were immediate and OpDecision continued to monitor and make adjustments to our mobile plans throughout the year with a monthly check up call to ensure we were trending correctly. I would not hesitate to use them again in the future should the need arise.

Thanks,

**Reed Kaiser**

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