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Date     August 12, 2009

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# ARUP

## **OpDecision Recommendation**

OpDecision's broad knowledge of the wireless industry coupled with highly detailed analysis tools enabled us to negotiate our wireless contracts from a position of strength. Through our collaborative efforts with OpDecision, we were able to significantly increase the value proposition with our existing wireless partners. A core component of the value proposition included successfully negotiating global discounts for international roaming and long distance. The simplified OpDecision process enabled our firm to pro-actively manage wireless costs in the 50+ countries that we do business. As a direct result of the increased value proposition we are now reviewing options to expand our wireless offerings within the firm.

If I had to do this all over again, I would not hesitate to immediately engage the OpDecision team.

Yours sincerely,



Neil Clover  
Chief Technology Officer